

# 2022 National Convention Sale *Guidelines*

## SATURDAY, JUNE 25, 2022 • CHAMPAIGN, ILLINOIS

1. Consignment may be made by anyone owning registered Milking Shorthorns. If the consignor is not a member of the American Milking Shorthorn Society (AMSS), his/her membership will be paid for the current year with sale proceeds.

2. All animals should meet the following requirement:

a. Cows with production records must have an in-herd rating of plus difference from herd mates with minimum actual production of 14,000 milk or 600 fat 2x, 305 day.

b. If classified, cows must be at least 80 pts.

c. Dams of consigned heifers should also meet points a and b.

3. The sales committee has the discretion to accept outstanding animals that may not otherwise meet the aforementioned requirements including native and cow/calf consignments.

4. Consignors shall have their animals in satisfactory condition when delivered to the sale. The sale committee shall have the right to reject any animal for the sale if the condition of the animal or the type of the animal will not present the breed in a positive manner. If an animal is removed from the sale for any reason once delivered to the sale, the consignor will be responsible for any cost of care incurred while the animal is in the care of the AMSS national sale crew and until such time as the animal is removed from the sale grounds. The catalog fee paid (\$50) will also be retained by AMSS.

5. Partners or syndicate members have the right to bid and purchase such animals as long as this is noted on the sale entry. This information will be published in the sale catalog.

6. For animals sold by syndicates or partnerships, there must be a written agreement from each member of the syndicate or partnership for usage of any sale income to purchase another animal or semen at the sale.

7. If the consignor owes any money to AMSS, the sale proceeds will be

used to cover that debt. Any money after the debt is paid minus sale commission and any other monies owed to AMSS will be paid to the consignor per normal policy.

8. AMSS is not responsible for collecting debt or money owed for, or to, third parties.

9. Net proceeds from animals sold in this sale can be utilized toward the purchase of other animals or semen in this sale as long as no other part of these terms apply or are applied.

10. All lots in the national sale must change ownership as recorded by AMSS for one year.

11. a. Sale animals six months or older must have a negative TB test within 60 days of the sale.

b. Sale animals should be official calf hood vaccinated for Brucellosis or be tested free of Brucellosis.

c. Sale animals must be vaccinated for BVD/PI.

d. AMSS requires testing for Anaplasmosis and Blue Tongue if they are issues in your area (mainly Southern and Western states). A positive test for Anaplasmosis disqualifies an animal for the national sale.

e. Any visible sign of ringworm or warts, either active or passive, will result in the animal being removed from the national sale lineup. Please see point 4 above. It is encouraged to have sale animals vaccinated for pink eye, ringworm and rabies.

f. AMSS further encourages each animal be tested for Leucosis, Mycoplasma and Staph.

g. Any animal sold or exhibited as registered by AMSS can be DNA-typed and breed ID with genomics at the discretion of the Executive Secretary, all expenses to be paid by AMSS.

12. The sale commission will be 15% of the selling price for live lots and choices. This does not include the cataloging fee. However, consignors who donate all proceeds to the AMSS will not be subject to any expense including the cataloging fee.

13. Embryos consigned must have

been collected and frozen by an American Embryo Transfer Association certified practitioner. A copy of the recovery sheet must accompany embryo consignments for the national sale with the practitioner's name clearly printed. Only #1 or #2 embryos will be accepted and will be noted in the catalog. For IVF Reverse sort embryos #1 or #2 will be accepted and will be noted in the catalog. The embryo consignment must be a minimum of three embryos. Embryos must be at the national sale; if they are not, they will not be sold and the cataloging fee retained by AMSS. The national sale committee will accept no more than 5 embryo lots. Embryo commission will be 7.5%.

14. All consignments must be in the office no later than May 1, 2022 with a cataloging fee of \$50 per consignment (live animal, choice or embryo) or \$10 per Semen Lot. Catalog fee for consignment (live animal, choice or embryo) Entries made after May 1st will not be in catalog and will be on pedigree fly sheets. Consignments that are for any reason turned down by the sale committee before the catalog is started will have their catalog fee promptly returned. Once the catalog is started, and the lot is accepted, the catalog fee is retained by AMSS.

15. A \$50 clipping charge will be assessed for any animal whose head is not clipped when delivered to the sale.

16. Warranties from the sale begin when the buyer takes possession.

17. Semen will be sold before the cattle auction. Nominations for the semen sale are \$10 per lot consigned. Semen commission will be 7.5%. If you would like to donate all or part of your semen proceeds to the National Office or another Milking Shorthorn entity, please complete on entry sheet. The national sales committee reserves the right to limit the number of lots of semen consigned.

### National Sales Committee:

Chair: Darren Ropp (815-848-3424)  
Co-Chair: Mike Halpin (815-228-0777)  
Dakota Arthur (405-238-4318)  
Matt Borchardt (815-703-7638)

Greg Clark (814-602-7101)  
Keith Fisher (814-932-3524)  
George Halpin (815-228-2631)  
Michelle Upchurch (530-720-2441)